Letter No.: 319 Date: September 19, 2022

RFP Ref No.: 0004/UKCDP/RFP/2022

Title: Selection of JV Partner/Consortium for development and management of Homestays through Co-operative Societies under UKCDP Project in the State of Uttarakhand

CORRIGENDUM

Based on the queries raised in the Pre-Proposal Conference dated **September 12, 2022**, following amendments have been made in the Request for Proposal document Ref No.: **0004/UKCDP/RFP/2022**, Title: **Selection of JV Partner /Consortium for development** and management of Homestays through Co-operative Societies under UKCDP Project in the State of Uttarakhand.

S. No	Queries / Issues	Para	Amendment/Clarification	
1	Replacement of turnover with Net Worth	3.1.1 (b)	This paragraph shall read as under: Minimum financial capacity of the Applicant ("Financial Capacity") The Applicant (JV Partner or Consortium) must have a net worth of at least INR 2 Crores (Indian Rupees Two Crores) as evidenced by its audited financial statements of last two years immediately preceding the Proposal Due Date. In case of a consortium, the financial credibility of both the corporate partners shall be taken into consideration jointly. Start-ups would be eligible for 50% relaxation in both technical & financial capacity.	
2	Modification	3.1.3	This paragraph shall read as under: UKCDP will adopt a two-stage selection process for evaluating the proposals. In the first stage, all proposals meeting minimum eligibility criterion shall be evaluated in accordance with Technical Criterion set out in the RfP. Once the minimum technical score set out in the RfP is met, the qualified applicants shall be eligible to apply for the second stage. In the second stage, financial bid of only the qualified applicants shall be evaluated in accordance with the financial criterion set out in the RfP. In case of a tie in the second stage, the bidder with the highest technical score would be finalized as selected applicant	
3	Deleted	8.1 8.1.1 8.1.2 8.1.3 8.1.4 8.1.5	The mentioned clauses stand deleted	
4	Modification	8.1.6	This paragraph shall read as under: Evaluation Criterion	

			S. No.	Criteria	Weightage (in points)	Maximum points which may
				Technical Capability		be awarded by UKCDP 100
				No. of Homestays/hotels/resorts to have worked with		100
				a. More than 20 (in nos.)	30	
			,	, , ,		
			1	b. >15- 20 (in nos.)	20	30
				c. >10-15 (in nos.)	15	
				d. 5-10 (in nos.)	10	
				Area of Operation		
				 a. > 2 States including Himalayan State 	30	
			2	b. >2 States excluding Himalayan State	20	20
				c. 1-2 States including Himalayan State	15	30
				d. 1-2 States excluding Himalayan State	10	
				Number of direct employees and contractual staff proposed to be employed by the		
				Project for homestay development, operations, maintenance, marketing, and		
				administration.		
			3	a. >10	30	30
						30
				b. >5-10	20	
				c. <5	10	
			4	Business Plan Presentation	10	10
				Financial Capability		
			Amon	gst the applicants who qualify the first stage, whoever contributes the highest eq	uity ranging hetween 20%	
					any ranging bothloon 2070	
			(IOWes	st) to 49% (highest) would be awarded the contract		
_	M. C	0.17	Thi	s paragraph shall read as under:		
5	Modification	8.1.7	For	qualifying technical criterion, applicants must so	ore minimum 50) marks
		0.1.0	1 01	quanty mg teemmear effection, applicants must se	ore minimum 50	J HILLIKS.
		8.1.8	The	mentioned clauses stand deleted		
6	Deleted	8.1.9	1116	mentionea ciauses stana aetetea		
		8.1.10				
						Maximum points which may
			S. No.	Criteria	Weightage (in points)	Maximum points which may be awarded by UKCDP
			S. No.		Weightage (in points)	be awarded by UKCDP
			S. No.	Technical Capability	Weightage (in points)	
			S. No.	Technical Capability No. of Homestays/hotels/resorts to have worked with		be awarded by UKCDP
				Technical Capability No. of Homestays/hotels/resorts to have worked with a. More than 20 (in nos.)	30	be awarded by UKCDP
			S. No.	Technical Capability No. of Homestays/hotels/resorts to have worked with a. More than 20 (in nos.) b. >15-20 (in nos.)	30 20	be awarded by UKCDP
				Technical Capability No. of Homestays/hotels/resorts to have worked with a. More than 20 (in nos.) b. >15-20 (in nos.) c. >10-15 (in nos.)	30 20 15	be awarded by UKCDP 100
				No. of Homestays/hotels/resorts to have worked with a. More than 20 (in nos.) b. >15-20 (in nos.) c. >10-15 (in nos.) d. 5-10 (in nos.)	30 20	be awarded by UKCDP 100
				No. of Homestays/hotels/resorts to have worked with a. More than 20 (in nos.) b. >15-20 (in nos.) c. >10-15 (in nos.) d. 5-10 (in nos.) Area of Operation	30 20 15 10	be awarded by UKCDP 100
			1	Technical Capability No. of Homestays/hotels/resorts to have worked with a. More than 20 (in nos.) b. >15-20 (in nos.) c. >10-15 (in nos.) d. 5-10 (in nos.) Area of Operation a. > 2 States including Himalayan State	30 20 15 10	be awarded by UKCDP 100
				Technical Capability No. of Homestays/hotels/resorts to have worked with a. More than 20 (in nos.) b. >15-20 (in nos.) c. >10-15 (in nos.) d. 5-10 (in nos.) Area of Operation a. > 2 States including Himalayan State b. >2 States excluding Himalayan State	30 20 15 10 30 20	be awarded by UKCDP 100 30
			1	Technical Capability No. of Homestays/hotels/resorts to have worked with a. More than 20 (in nos.) b. >15-20 (in nos.) c. >10-15 (in nos.) d. 5-10 (in nos.) Area of Operation a. > 2 States including Himalayan State	30 20 15 10	be awarded by UKCDP 100
		Appe	1	Technical Capability No. of Homestays/hotels/resorts to have worked with a. More than 20 (in nos.) b. >15- 20 (in nos.) c. >10-15 (in nos.) d. 5-10 (in nos.) Area of Operation a. > 2 States including Himalayan State b. >2 States excluding Himalayan State c. 1-2 States excluding Himalayan State d. 1-2 States excluding Himalayan State	30 20 15 10 30 20 15	be awarded by UKCDP 100 30
7	Modification	Appe	1	Technical Capability No. of Homestays/hotels/resorts to have worked with a. More than 20 (in nos.) b. >15-20 (in nos.) c. >10-15 (in nos.) d. 5-10 (in nos.) Area of Operation a. > 2 States including Himalayan State b. >2 States excluding Himalayan State c. 1-2 States including Himalayan State	30 20 15 10 30 20 15	be awarded by UKCDP 100 30
7	Modification	ndix -	1	Technical Capability No. of Homestays/hotels/resorts to have worked with a. More than 20 (in nos.) b. >15- 20 (in nos.) c. >10-15 (in nos.) d. 5-10 (in nos.) Area of Operation a. > 2 States including Himalayan State b. >2 States excluding Himalayan State c. 1-2 States excluding Himalayan State d. 1-2 States excluding Himalayan State	30 20 15 10 30 20 15	be awarded by UKCDP 100 30
7	Modification		2	Technical Capability No. of Homestays/hotels/resorts to have worked with a. More than 20 (in nos.) b. >15- 20 (in nos.) c. >10-15 (in nos.) d. 5-10 (in nos.) Area of Operation a. > 2 States including Himalayan State b. >2 States excluding Himalayan State c. 1-2 States including Himalayan State d. 1-2 States excluding Himalayan State	30 20 15 10 30 20 15	be awarded by UKCDP 100 30
7	Modification	ndix -	1	Technical Capability No. of Homestays/hotels/resorts to have worked with a. More than 20 (in nos.) b. >15-20 (in nos.) c. >10-15 (in nos.) d. 5-10 (in nos.) Area of Operation a. > 2 States including Himalayan State b. >2 States excluding Himalayan State c. 1-2 States including Himalayan State d. 1-2 States excluding Himalayan State d. 1-2 States excluding Himalayan State d. 1-2 States excluding Himalayan State d. 1-6 States excluding Himalayan State number of direct employees and contractual staff proposed to be employed by the Project for homestay development, operations, maintenance, marketing, and	30 20 15 10 30 20 15	be awarded by UKCDP 100 30
7	Modification	ndix -	2	Technical Capability	30 20 15 10 30 20 15 10	be awarded by UKCDP 100 30
7	Modification	ndix -	2	Technical Capability	30 20 15 10 30 20 15 10	be awarded by UKCDP 100 30
7	Modification	ndix -	2	Technical Capability No. of Homestays/hotels/resorts to have worked with a. More than 20 (in nos.) b. >15- 20 (in nos.) c. >10-15 (in nos.) d. 5-10 (in nos.) Area of Operation a. > 2 States including Himalayan State b. > 2 States excluding Himalayan State c. 1-2 States excluding Himalayan State d. 1-2 States excluding Himalayan State v. 1-2 States excluding Himalayan State d. 1-2 States excluding Himalayan State Number of direct employees and contractual staff proposed to be employed by the Project for homestay development, operations, maintenance, marketing, and administration. a. >10 b. >5-10 c. <5	30 20 15 10 30 20 15 10	be awarded by UKCDP 100 30 30
7	Modification	ndix -	2	Technical Capability No. of Homestays/hotels/resorts to have worked with a. More than 20 (in nos.) b. >15-20 (in nos.) c. >10-15 (in nos.) d. 5-10 (in nos.) Area of Operation a. > 2 States including Himalayan State b. >2 States excluding Himalayan State c. 1-2 States including Himalayan State d. 1-2 States excluding Himalayan State Number of direct employees and contractual staff proposed to be employed by the Project for homestay development, operations, maintenance, marketing, and administration. a. >10 b. >5-10 c. <5 Business Plan Presentation	30 20 15 10 30 20 15 10	be awarded by UKCDP 100 30
7	Modification	ndix -	2	Technical Capability No. of Homestays/hotels/resorts to have worked with a. More than 20 (in nos.) b. >15- 20 (in nos.) c. >10-15 (in nos.) d. 5-10 (in nos.) Area of Operation a. > 2 States including Himalayan State b. > 2 States excluding Himalayan State c. 1-2 States excluding Himalayan State d. 1-2 States excluding Himalayan State v. 1-2 States excluding Himalayan State d. 1-2 States excluding Himalayan State Number of direct employees and contractual staff proposed to be employed by the Project for homestay development, operations, maintenance, marketing, and administration. a. >10 b. >5-10 c. <5	30 20 15 10 30 20 15 10	be awarded by UKCDP 100 30 30
7	Modification	ndix -	2 3	No. of Homestays/hotels/resorts to have worked with a. More than 20 (in nos.) b. >15-20 (in nos.) c. >10-15 (in nos.) d. 5-10 (in nos.) Area of Operation a. > 2 States including Himalayan State b. > 2 States excluding Himalayan State c. 1-2 States excluding Himalayan State d. 1-2 States excluding Himalayan State d. 1-2 States excluding Himalayan State Number of direct employees and contractual staff proposed to be employed by the Project for homestay development, operations, maintenance, marketing, and administration. a. >10 b. >5-10 c. <5 Business Plan Presentation	30 20 15 10 30 20 15 10	30 30 10 10 10 10 10 10 10 10 10 10 10 10 10
7	Modification	ndix -	2 3	Technical Capability No. of Homestays/hotels/resorts to have worked with a. More than 20 (in nos.) b. >15-20 (in nos.) c. >10-15 (in nos.) d. 5-10 (in nos.) Area of Operation a. > 2 States including Himalayan State b. >2 States excluding Himalayan State c. 1-2 States including Himalayan State d. 1-2 States excluding Himalayan State Number of direct employees and contractual staff proposed to be employed by the Project for homestay development, operations, maintenance, marketing, and administration. a. >10 b. >5-10 c. <5 Business Plan Presentation	30 20 15 10 30 20 15 10	30 30 10 10 10 10 10 10 10 10 10 10 10 10 10
7	Modification	ndix -	1 2 3 Amon	Technical Capability No. of Homestays/hotels/resorts to have worked with a. More than 20 (in nos.) b. >15- 20 (in nos.) c. >10-15 (in nos.) d. 5-10 (in nos.) Area of Operation a. > 2 States including Himalayan State b. > 2 States excluding Himalayan State c. 1-2 States excluding Himalayan State d. 1-2 States excluding Himalayan State v. 1-2 States excluding Himalayan State d. 1-2 States excluding Himalayan State Number of direct employees and contractual staff proposed to be employed by the Project for homestay development, operations, maintenance, marketing, and administration. a. >10 b. >5-10 c. <5 Business Plan Presentation Financial Capability gst the applicants who qualify the first stage, whoever contributes the highest eq	30 20 15 10 30 20 15 10	30 30 10 10 10 10 10 10 10 10 10 10 10 10 10
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7	Modification	ndix -	1 2 3 Amon (lowes	No. of Homestays/hotels/resorts to have worked with a. More than 20 (in nos.) b. >15-20 (in nos.) c. >10-15 (in nos.) d. 5-10 (in nos.) Area of Operation a. > 2 States including Himalayan State b. >2 States excluding Himalayan State c. 1-2 States excluding Himalayan State d. 1-2 States excluding Himalayan State d. 1-2 States excluding Himalayan State v. 1-2 States excluding Himalayan State v. 1-2 States excluding Himalayan State Number of direct employees and contractual staff proposed to be employed by the Project for homestay development, operations, maintenance, marketing, and administration. a. >10 b. >5-10 c. <5 Business Plan Presentation Financial Capability gst the applicants who qualify the first stage, whoever contributes the highest equivalent of the selected of	30 20 15 10 30 20 15 10 30 20 10 10	30 30 10 10 10 10 10 10 10 10 10 10 10 10 10
7	Modification	ndix -	1 2 3 Amon (lowes	Technical Capability No. of Homestays/hotels/resorts to have worked with a. More than 20 (in nos.) b. >15-20 (in nos.) c. >10-15 (in nos.) d. 5-10 (in nos.) Area of Operation a. > 2 States including Himalayan State b. >2 States excluding Himalayan State c. 1-2 States including Himalayan State d. 1-2 States excluding Himalayan State Number of direct employees and contractual staff proposed to be employed by the Project for homestay development, operations, maintenance, marketing, and administration. a. >10 b. >5-10 c. <5 Business Plan Presentation Financial Capability get the applicants who qualify the first stage, whoever contributes the highest equity of the stage o	30 20 15 10 30 20 15 10 30 20 10 10	30 30 10 10 10 10 10 10 10 10 10 10 10 10 10
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	for the Board of Directors would be detailed out in the Joint Venture Agreement after
	finalization of JV Partner/Consortium.